

2021

Excellence. Quality. Trust.



Golden Well Petro
Profile



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1. Golden Well Petro

GOLDEN WELL PETRO is an Oil and Petroleum marketing organization is engaged in the business of energy trading and has global market coverage through its network of affiliates and agencies in Middle East. GWP was established in 2019 and duly incorporated under the law of



UAE, as a trading house specializing in trading, marketing and distribution, import and exports of crude oil, various petroleum products and commodities as direct seller/buyer, Oil fielded development, general Civil and electromechanical EPC projects.

Additionally, fuel and oil Trading is engaged in bulk distribution of refined products such as diesel, kerosene, lubricants, and petrol



2. History

GOLDEN WELL PETRO is an Oil and Gas was founded on a solid foundation of more than 8 years' experience and success, both individually and collectively, by its founder and managers. When we realized the huge potential in the commodities trading industry, we quickly set our sights on the next path to success. In an effort to diversify our portfolio, expand into new markets, and ensure our success, we have created a global network of highly experienced industry professionals. Through this tightly integrated network, we have quickly inherited standing and solid relationships worldwide.

GOLDEN WELL PETRO for Oil and Gas is a privately held company. Headquartered in the united Arab Emirates Dubai our marketing operation and directly or indirectly Employs people worldwide



3. Mission Statement

Our aim is to empower an organization of professional experts to identify and seize trading opportunities in the global market of fuel and gas trading by leveraging and integrating our expertise, relationship, and core values.

- Provide a clear vision and opportunity for personal and professional growth.
- Secure a community of culture, accountability, integrity, compliance, and respect.
- Build a self-reliant, agile, and innovative organization
- Generate an optimum risk adjusting returns and steady revenue growth
- Promote learning, collaboration, transparency, and innovation

Vision:

We are envisioning a place where we are experts in the seamless and efficient supply of hydrocarbons (Crude Oil & Refined Products), dealing with a wide range of local and international exports of oil & gas products. We are continuously in the process of developing a new business venture and concepts with international companies.



ORGANIZATIONAL VALUES

INNOVATION

We persevere to be creative at every opportunity. From product to process, we constantly innovate to meet our stakeholders' needs

DISTINCTION

We aim to achieve highest quality and greatness in everything we do with professionalism and integrity.

RESPONSIBILITY

We have a duty to act in the best interests of our environment and society as a whole. We value safety with utmost importance and strive to be a socially responsible corporate citizen. We take care of our employees and stakeholders and respect the environment we operate in.

HONESTY

We conduct our business honestly and are accountable for our actions and results.





4. Services in the Oil Industry



The oil and gas and mining industries are becoming more integrated, a more global approach to commodity trading helps some of the largest companies in the energy and natural resources business. The centralization of trading and marketing operations in one or a few locations helps businesses to integrate supply sources so that consumer demand can be better handled and fulfilled. Many locations around the world have drawn a critical mass of commodity trading firms and have developed as major hubs for global commodity trading.



4.1 Commercial Services

A Leader in providing trade & logistics solutions covering products and Services for all segments of the oil & gas industry – from production, Distribution, refineries, petrochemical plants, and pipeline integrity Services

“Our mission is to continuously increase market shares and provide superior service in the petroleum products arena.”



4.2 Procurement

We obtain our items from the dependable merchants and offer the equivalent bulk or small quantities to the vendors in worldwide business sectors. We are offering our items in different packaging options and specifications. With our wide network organization, we guarantee convenient and timely delivery of items across the worldwide objections.



Dynamic Supply Chain

The ability to mix and match supplies from multiple sources permits for bigger offer chain stability, which translates into higher trading margins. Most customers contract to receive commodities inside a selected window of your time as incomprehensible or late deliveries will disrupt their own production schedules. however, it's tough for a provider to ensure deliveries of commodities from one supply. for instance, mining operations can be unpredictable and commonly not hit their production targets. Extraction will halt unexpectedly because of cave-ins or closures for maintenance, losses will occur throughout transport because of the character of bound product, and extreme weather will delay shipments on the way. If the provider

has only 1 product supply which supply isn't offered to fulfill commitments to customers on time, then suppliers square measure forced to fill shortfalls by paying higher spot costs to secure product from various sources. as a result of international mercantilism firms will offer customers with product from multiple offer points, they are able to anticipate and canopy any product shortfalls additional cost-effectively and supply additional stable provides.



Opportunity to sell more crude oil at a higher price per barrel across various countries.

FUEL & GAS PRODUCTS



Crude Oil



Mazut M100



Bitumen



Diesel D2 & D6



Basra Light
Crude Oil



Fuel oil CST180,
CST280, CST380



Jet – A1

Pricing Strategy:

Like most commodities, trading oil can seem as simple as weighing up the supply and demand to predict where future prices will head. Falling production and rising demand pushes prices higher, while increasing production twinned with softer economic growth tends to push them lower – but gaining the full picture and understanding what it means at other times (like when output and demand are heading in the same direction) requires a lot of research and some reading in-between the lines.



Manages Fuel Procurement:

It plays a key role in managing the Group's fuel purchases which constitutes part of the power generation cost. Through direct sourcing and its bulk purchases, it is more likely to secure better prices

and achieve greater economies of scale.

Manages Risks:

Golden Well Petro is well-placed to improve its fuel procurement position, cut risks and improve the value of its fuel stock. By deploying prudent trading strategies, it is able to strengthen its fuel security while addressing market volatility associated with oil price fluctuations.



Manage Network:

A strong network is believed by the company to be like a backbone for a business that caters to global demands. We ensure that we invest wisely in developing a strong network of able sourced companies and shipping companies and be able to meet the buyers' requirements in a timely and efficient manner

4.3 General Consulting

Along with our fuel procurement and commodity services we also offer our expertise to better grow your business. We will process and evaluate your product procedures and people to new heights with Golden Well Petro as your service Provider

Golden Well Petro offers a variety of training and consulting services in almost every oil industry, our consultancy services are able to resolve any impeding problems, provide creative solutions, suggest processes and procedures to complex issues for optimized efficiency and always proactive in helping and managing solutions to risk. We provide highly skilled management consulting solutions to companies in the fields of supply, trading, risk management and costs.

CONSULTING



4.4 Logistic

Oil & Gas Logistics

We offer a broad and complete management concepts with flexible solutions for all kinds of support needed. Our teams of experts have developed and implanted an integrated multimodal concept of transportations designed only for the complex world of energy industry. Through our global network of hubs and warehouses, our team of specialist are able to provide customer-focused solutions for your oil and gas trading. We use our close-knot relationship and network operations to extremely cut the costs reliable transport by sea, air, land and rail and we bring the best end-to-end transport chain from door-to-door, around the clock

Project Logistics

Golden Well Petro cover full range of project freight management and transportation of material and equipment from the suppliers' point of delivery to the destination of the jobsite or any other specified location where the industrial warehouse or plant being built.



Project Logistics

We offer solutions, that is our business. The more complex the projects are and industrial plants, the more the expertise and international competence of Sohar gate comes into play. Our team brings you the know-how and experience to make sure your project is successful, no matter what the challenges it may face. From the concept of feasibility studies and design and construction of infrastructures upgrades to pass any logistic challenges and to freight services by FCL and LCL, break bulk, part and full charters, to organizing cargo surveys, marine and transport engineering for your project, we are able to cover all your needs from start to finish.

4.5 Transport

Sea Freight

We offer both LCL and FCL shipments, our country wide network of associates and agents ensures timely clearance and delivery in the country of destination. our objective is to provide an avenue for our customers to benefit from the best possible freighting and marine cargo shipping services. We also handle hazardous cargo, all types of imports and exports and household removals. In house clearance and customized tracking of your cargo add value to our services





Warehousing

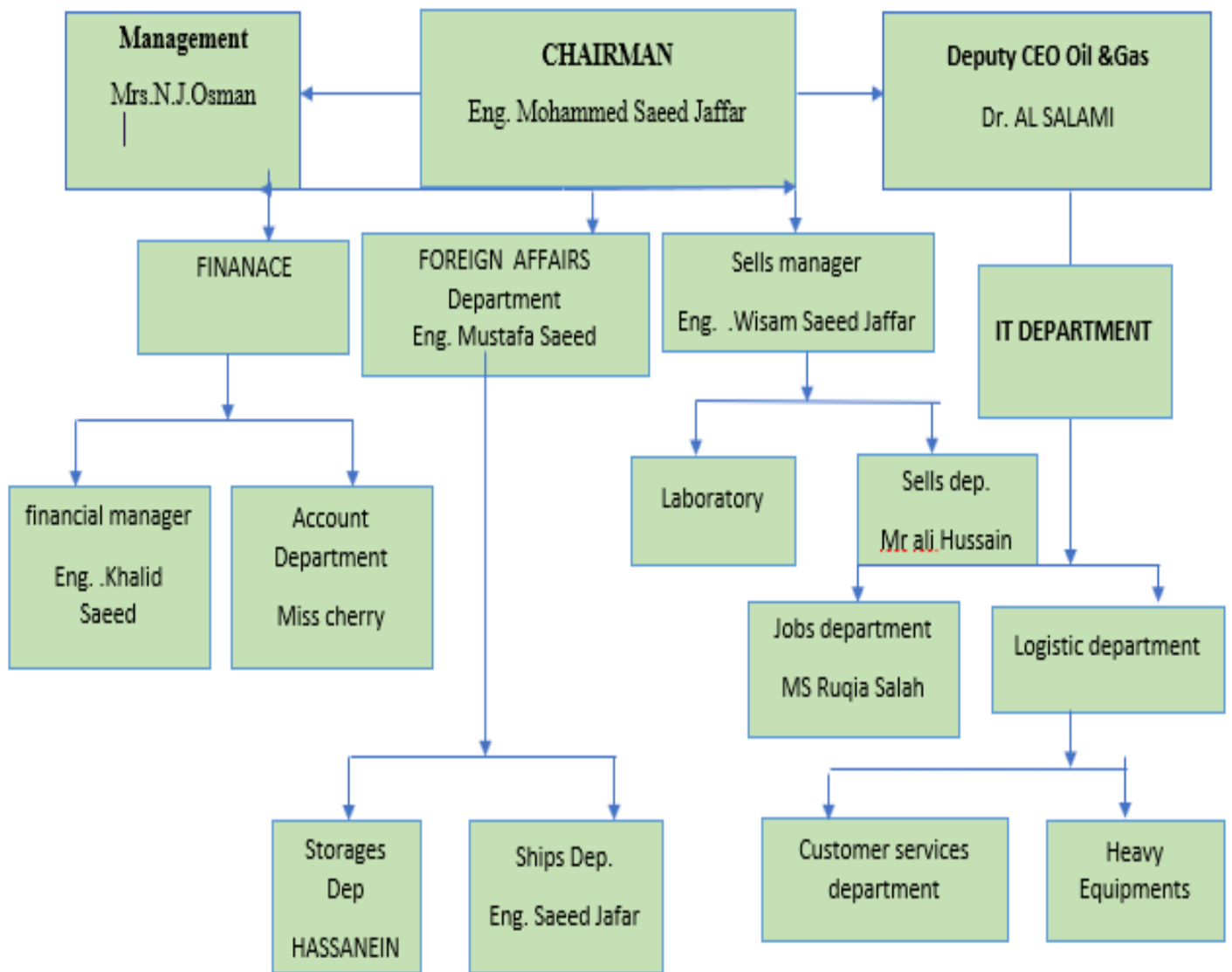
Our warehouse services support inbound logistics, distribution and aftermarket services in a way that improves inventory management. Our standardized warehouse systems and procedures ensure that the customer get highest level of operational efficiency.

Land Transport

We guarantee optimization of our various operating tools to provide accurate information all along the transportation chain. Door to door domestic and international and Real time status reports Superior customer service Adequate equipment's and vehicles.



5. Management Team



**FOOD SERVICE
AND DISTRIBUTION**

- Dry Products
- Meat / SeaFood
- Fresh Fruits
- Tropical Fruits

Proud to introduce you to DU BRAZIL General Trading L.L.C

We are one of most reputable international general trading company that represents leading manufacturers and suppliers on an international scale. Being a reliable and trustworthy supplier, we have the innate capability to execute orders of all sizes. We strive to provide the highest quality products and services for the most affordable price. Honesty, integrity, and value are what our company's reputation is built upon.

We put our best foot forward to be the most efficient and professional company in the industry, while promptly delivering only the highest quality products and services – we place our customers as the first priority in all stages of the product and service delivery Chain

sunflower oil



SUGAR



SUGAR



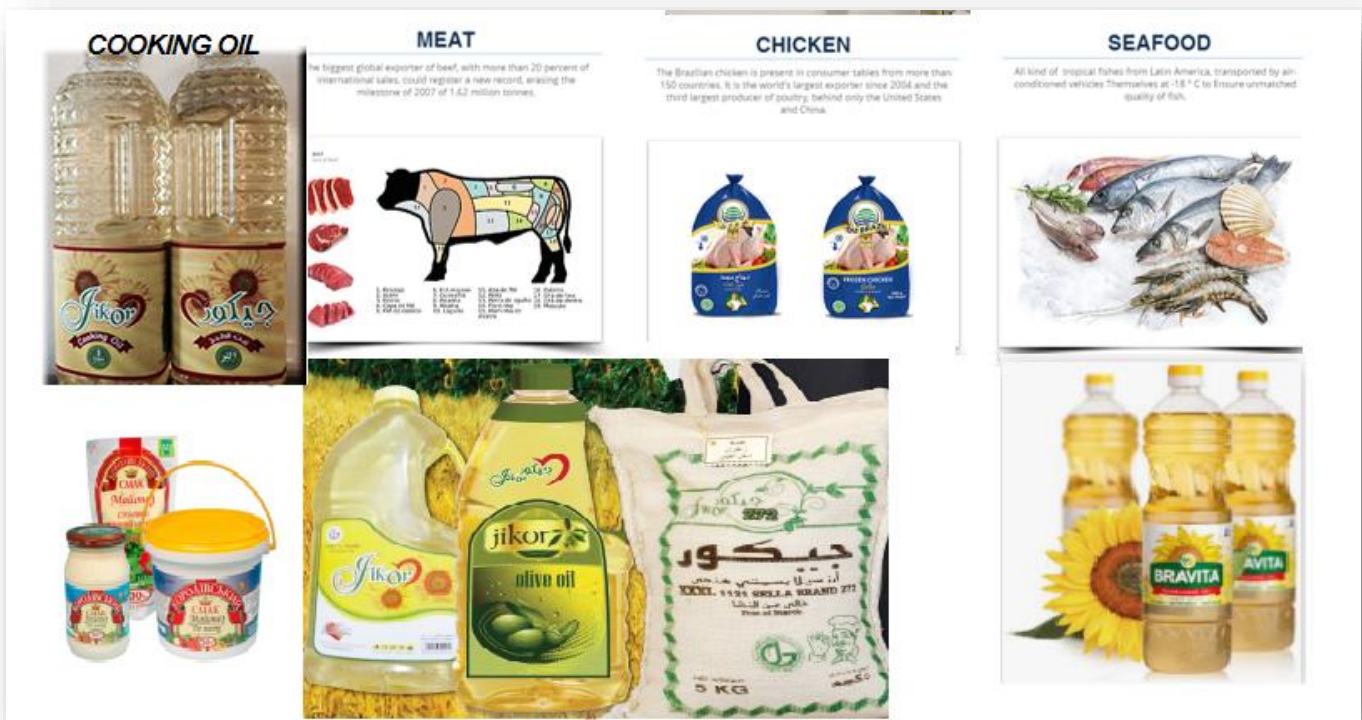
IKOR Company has become one of the leading food stuff company in the Middle East region in a short duration of time. We deal with professionalism and with a friendly approach towards our customers.

We believe that our success is due to our dedication in providing best quality products and services, together with a desire to be fully responsive to our client's needs and requirements.

Our Philosophy

We follow a business strategy based upon one simple fact:

“ Consumer satisfaction. On one hand, we are fully devoted to satisfy consumers’ needs by producing highly trusted edible oil brands in the region derived from the purest natural ingredients while implementing the highest European production standards.”



CONTACT US

Have question about us or background screening? Our entire team receives specialized training regularly to ensure you're receiving the best information possible. From basic questions to complex compliance Inquiries, we're here to help!

Interested in learning more about our services?

Send us an Email at

1-mohd@goldenwellpetro.com

2-nadia@goldenwellpetro.com

3- ny@goldenwellpetro.com